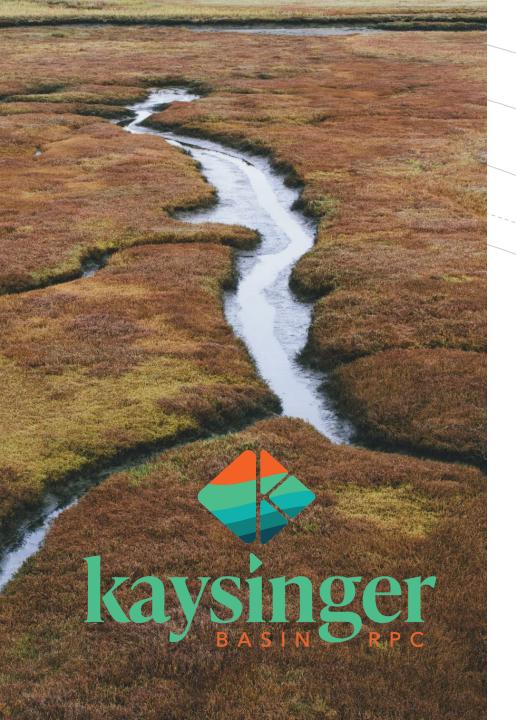
### BETTER CONNECTIONS

How Regional Planning Commissions and Councils of Government Can Help Propel Your Broadband Project Forward



## Kaysinger Basin Regional Planning Commission

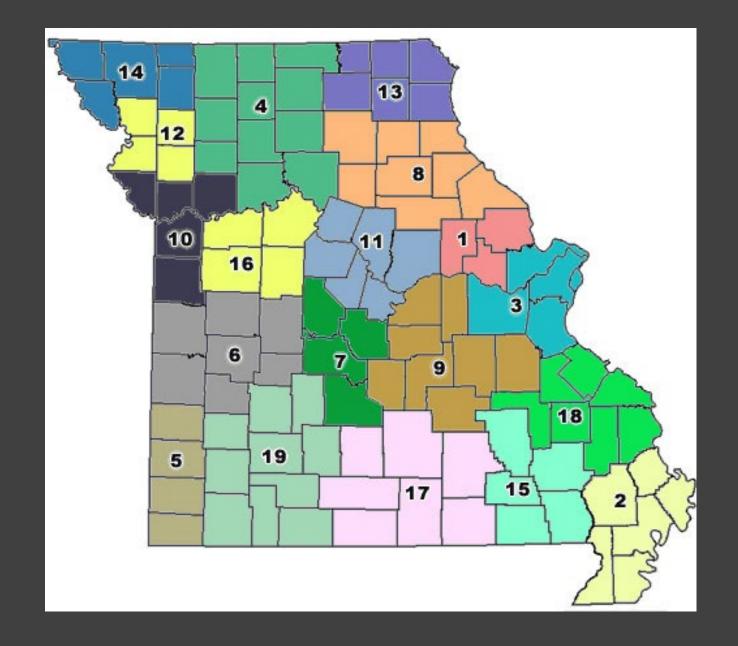
Bates, Benton, Cedar, St. Clair, Vernon, Hickory and Henry Counties

Sheridan Garman-Neeman

WHAT ARE REGIONAL PLANNING COMMISSIONS?

HTTP://MACOG.ORG/REGIONA L-COUNCIL-RPCS/

WHO IS YOURS?



#### WHAT DO THEY DO?

Regional Planning Commissions and Councils of Government are regional development organizations that serve their local government members and communities with a variety of services including low-cost/no-cost planning, grant writing and administration and various activities to enhance the economic vitality of their communities.

What Resources do Regional Planning Commissions Bringto Bear?

□ Capital Investment Funding Strategies □ Community Development □ Economic Development □Local Government Reach Urban Planning Expertise **GIS** □Community Outreach ☐ Transportation Planning/MoDOT partnership ☐ Grant Writing and Administration

# Sample Broadband Projects around Missouri

Ozark Foothills Regional Planning Commission contracted with Agri Experts (Keith Eisberg and Abner Womack with MU) to quantify the economic impact of lack of broadband. They used this information as support documentation in grant applications and to recruit not only providers, but also local leaders to join their effort to expand access. They used that information to write a CDBG grant to assist a county with fiber buildout.

Bootheel regional planning commission wrote a CDBG CV grant for Stoddard County and the City of Puxico. They will receive fiber broadband due to their efforts. Another project where the county and city committed ARPA funds along with the CV funds.

The U.S. Department of Commerce's Economic Development Administration (EDA) is awarding a \$613,750 CARES Act Recovery Assistance grant to the Missouri Association of Councils of Government (MACOG), Jefferson City, Missouri, to develop broadband feasibility plans and provide technical assistance across the state. This EDA grant will be matched with \$613,750 in state investment. Rural counties across Missouri will receive technical assistance in broadband planning and development.



## Work With GEO Analytics

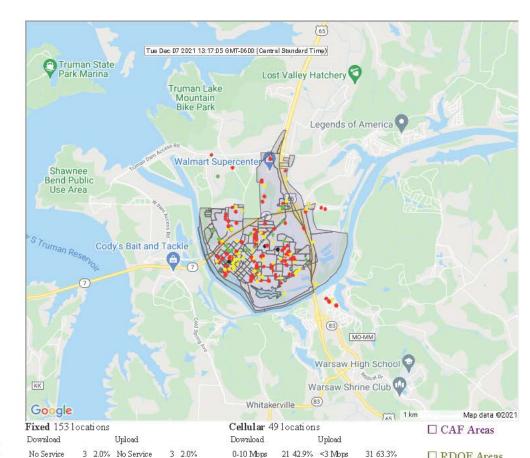
- GEO software is the integration of software and software derived services, written and licensed by Breaking Point Solutions, which was specifically designed to perform broadband modeling, costing, and financial analysis for communities, counties, or any organization that has territorial boundaries.
- ☐ Cost of broadband projects.
- ☐ Mapping Speed tests
- ☐ Rank network & business models by relevant factors
- ☐ Library access to every cost study you've created
- ☐ Explore optional network deployments
- ☐ Analyze potential projects for competitive viability.
- ☐ https://www.geopartnersllc.com/

• Kaysinger Basin has worked with the city of Warsaw and COMO electric cooperative for several years to come to a funding solution for fiber. The city of Warsaw just signed a contract with COMO and the design build starts at the end of January!

#### Warsaw

TT CIL	44.44
Household	1,085
Population	2127
Test location	ns 219
Total Tests	258
Percent par	icipation 20.18%
Participatio	n goal (10%) 109
Downlo:	d
• No Servi	3 1.4%
•0-10 Mbp	112 51.1%
-10-25 Mb	s 64 29.2%
*25-500 M	ps 23 10.5%
•500+Mb;	0 0.0%
Upload	
No Service	3 1.4%
<3 Mbps	155 70.8%
3-10 Mbps	25 11.4%
10-25 Mbp	8 3.7%
> 25 Mbps	11 5.0%
	Min Max Med Mbps
Download	0.01 412.79 17.73
Up load	0.01 519.48 1.05
No service r	asons: may total>100%
Not Availabl	66.67%
Too Expensi	66.67%

Prominent ISPs		16
CenturyLink	89	44.06%
AT&T Mobility LLC	41	20.30%
CenturyLink Communications, LLC	19	9.41%
Rocket Connect LLC	14	6.93%
T-Mobile USA, Inc.		2.97%
Facebook, Inc.	5	2.48%



10-25 Mbps 16 32.7% 3-10 Mbps 14 28.6%

25-500 Mbps 12 24.5% 10-25 Mbps 4 8.2%

500+Mbps 0 0.0% > 25 Mbps 0 0.0%

124 81.0%

0-10 Mbps 91 59.5% <3 Mbps

25-500 Mbps 11 7.2% 10-25 Mbps

500+ Mbps 0 0.0% > 25 Mbps

☐ RDOF Areas

74.89% < 25/3

## RECONNECT: HOW CANWEHELP?

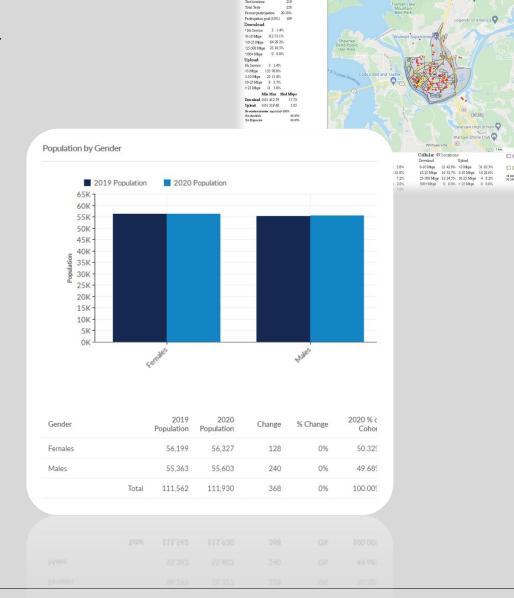
Project Development, Grant Writing & Administration

### 1. Determining Eligibility

Is your community eligible? RPCs have access to extensive data sets in order to determine eligibility.

What are the speeds in your community?

Your RPC can map the speeds in order to determine eligibility as well as map the PFSA.



2. Pre-Application, the environmental review.

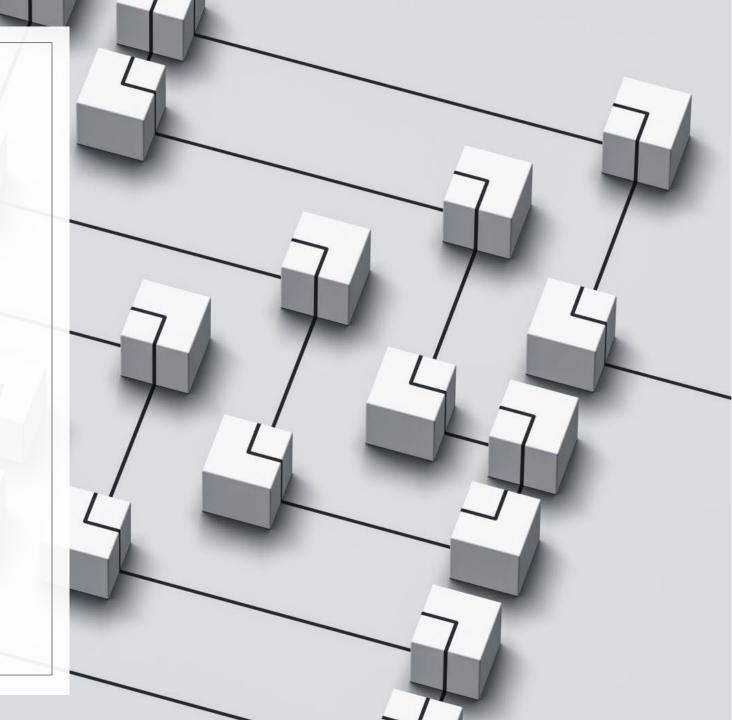
• RPCs can do the environmental review for you for a fair price. Remember: 5% of the award can go to pre-application expenses.

# 3. Application and Submission

- RPCs are experienced in writing grant applications and administering these grants. Check with your RPC on associated costs.
- RPCs are experienced at managing bureaucracy!

Working together on project development and application submission.

- Sit down and go through the application together.
   Outline which pieces the RPC can handle, and which pieces the potential grantee will be able to handle. RPCs are not fiber experts-system design, buildout timelines and more will need to be created by the provider.
- Go through the application piece by piece and decide who will do which parts, when.
- Create a timeline together of when each of you will do each piece. Build in a submission deadline of a week early.



### SCORING

Each section in the scoring section must be thoroughly addressed.

### Scoring: The application body

### 01

Rurality: points are awarded for serving the lease dense areas. Your RPC can assist with the outreach hearthey have a direct line to local governments!

02

Economic need of the community: Did I mention we are good at data?

03

Affordability: This section will need to be a joint effort. Only the grantee can determine what they can afford to serve the area at.

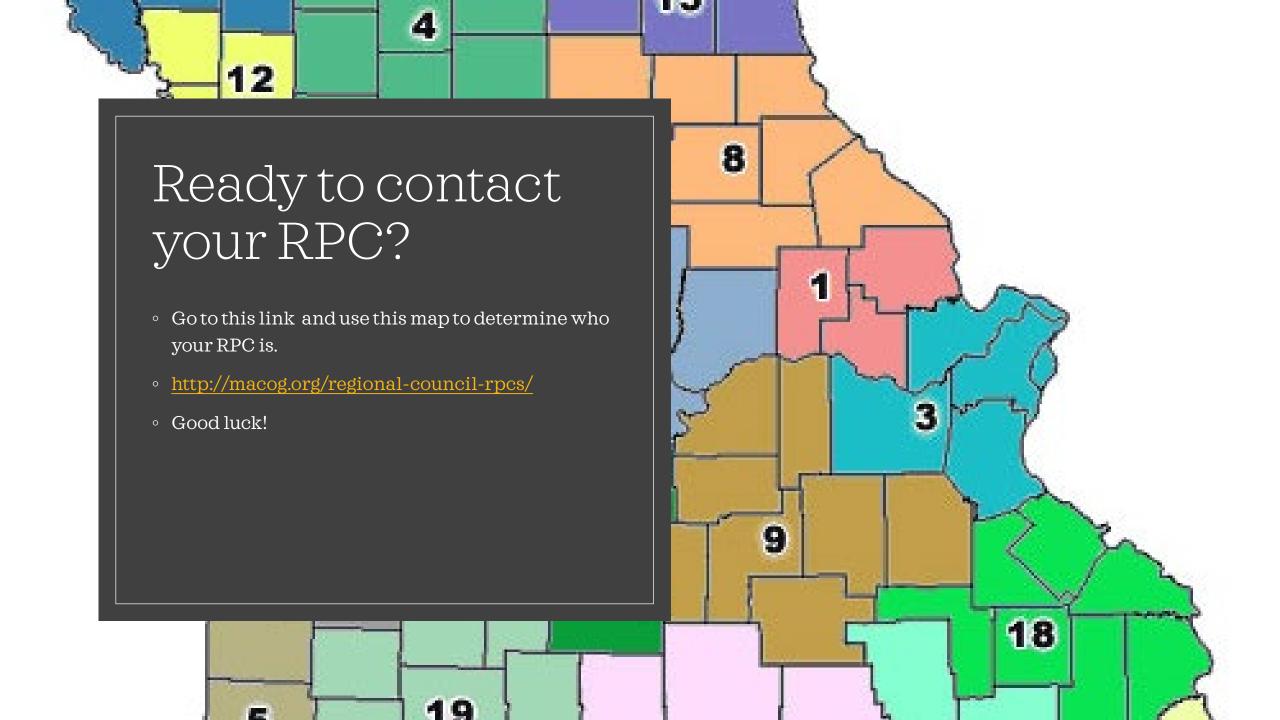
### Scoring: Continued

- 4. Labor Standards: This section will likely need to be a collaborative effort.
- 5. Tribal Lands: If applicable the RPC can assist with mapping.
- 6. Local Governments, Non-profits and cooperatives: Who are you?

### Scoring: Continued

- 7. Socially Vulnerable Communities: Your RPC can help make this determination.
- 8. Net Neutrality: The provider needs to provide this statement.
- 9. Wholesale Broadband Services: The provider needs to do this section, but the RPC can write it up.







### Sheridan Garman-Neeman Kaysinger Basin Regional Planning Commission

- sgarman@kaysinger.com
- o Office: 660-885-3393
- Cell: 417-309-9662
- www.Kaysinger.com
- <a href="https://www.facebook.com/kaysinge">https://www.facebook.com/kaysinge</a>
  r.rpc
- <u>linkedin.com/in/sheridangarmanneemanex</u> <u>ecdirectorofkaysinger</u>
- http://macog.org/